
Single point of contact, all solutions – that is Rotork GmbH

19th August 2016

Dear Ladies and Gentlemen:

We are making it easier for you!

The number of products and solutions Rotork has to offer has grown tremendously over the years to a point where it can be difficult to navigate directly to the right point of contact. We will change that!

You may already have heard that we are going to concentrate all sales activities for Germany in a single legal entity, the newly formed Rotork GmbH.

Our outside sales people will continue to be your local contacts and the inside people you know and work with will also continue to be there for our customers. However, many of our people had a product or application focus and were therefore not in a position to give you the best solution for all your requirements. To achieve exactly that, offering you the best solution for all your requirements, we will bring together all activities under one roof.

What does that mean:

- Bundling of expertise for better and faster support with inquiries and projects
- One point of contact for all actuation needs
- More efficient inside sales support
- One stop shop reduces the number of suppliers you have to work with
- Simplifies order processing

The new company will become operational starting on the 5th of September 2016:

Rotork GmbH
Muehlsteig 45, 90579 Langenzenn
Germany
Phone: +49 2103 95876
email: info@rotork.de

No matter what you need, whether it is a quick technical question or a complex project, a new purchase or spare parts, all your concerns, inquiries and purchase orders will be taken care of at Rotork GmbH starting September 5.

Everything else stays the way it is today. Your already known person of contact within our sales offices in Hilden, Melle and our central sales headquarter in Langenzenn, will continue to be your point of contact within the new Rotork GmbH. Our manufacturing locations in Melle and Langenzenn will also continue to provide you products and solutions "Made in Germany" and our sister company Max Process in Sinzig will remain independent with the known contacts.

If you have any general questions or need more details please feel free to contact us at any time. We will also provide you with further information about the reorganization in the near future.

Best regards,

The entire team of Rotork GmbH
Keeping the World Flowing